



**DISCOVER**  
**WHAT YOU CAN DO**  
WHEN LIMITATIONS ARE REMOVED



## Adagio is Designed for Accountants

- Fast, accurate data entry
- Full departmental accounting and roll-up
- Flexible inventory management and accurate landed costing
- Powerful financial reporting
- Automated report distribution
- Best-in-class audit controls and compliance
- Specialized industry solutions
- International network of resellers

## About Softrak Systems

Softrak Systems was founded in 1984 as a integrator and developer of add-on products for ACCPAC Accounting. Over the years, changes in the marketplace created an opportunity for an accounting system that could fill the gap between the entry-level products and the more sophisticated enterprise accounting systems. In 1999, Softrak released Adagio Accounting.

Today, Softrak supports more than 2000 clients in over 10 countries, and has an international channel of dealers and service providers. It has over 25 Adagio modules available, supporting a vast number of industries and solution sets. Adagio Accounting ranks amongst the top 3 small business accounting products in the USA, as chosen by CPA Practice Advisor (published Feb 2014).

Softrak is headquartered in Vancouver, BC, Canada. President of Softrak, Andrew Bates, is a regular speaker at accounting technology seminars and conferences in North America. Softrak hosts its own annual accounting tech conference, the Adagio Opportunity Conference (AOC).

## Why Choose Adagio?

**Adagio Accounting is designed for small to mid-sized companies** that have an accounting office. This means the accounting function is managed by trained accountants rather than by the owner-operator. Rather than being forced to post each transaction to today's date (like in Quickbooks), Adagio provides the flexibility to post to previous periods, and even periods in prior years. It allows you to control accounts for a diverse set of departments, divisions, and even multiple companies. You can produce financial reports that provide exactly the information that each constituent in the organization needs. Adagio is designed for real accountants.

**Adagio enables the accounting department to quickly and efficiently enter large volumes of transactions.** Adagio processes transactions in batches rather than one-by-one in real-time. Batch processing allows for error prevention and correction before the transaction is permanently posted to the GL. There are additional controls for transaction posting that prevent unauthorized or unwanted posts. The batch detail also provides auditors with additional audit trail and posting journal.

**Adagio easily accommodates companies that sell things** rather than (or in addition to) services. Adagio's integrated inventory supports a user defined, multi-segment part number, with 5 different costing methods (including standard costing) for light manufacturing or assembly. Integration with external point of sale and web stores minimizes duplicate data entry.

### Competitive Advantage

- Allows for high-volume transaction processing
- Provides for departmental or multi-company reporting
- Manages large, complex inventories
- Produces presentation-quality, ad hoc reports.

### Why We Love Adagio

*"I have worked with Accpac, Sage ERP, Great Plains, Solomon and Peoplesoft. Without question, the reporting power of Adagio exceeds all of these products both in terms of flexibility and ease of use. I've never seen anything like it."*  
Hui Duan, CPA, CGA Controller, Richform Construction Supply Co. Ltd.

*"The use of Adagio reports and grid views provides us useful information in all departments that ultimately saves time and therefore money."*  
Shana Wigdahl, Staff Accountant, Mann Lake Ltd.







## Adagio Modules from Softrak Systems

Your accounting software consultant can help you choose the modules that are best for your organization. Or request a catalog of all Adagio and 3rd party products from the Softrak Customer Service team. [www.Adagio-by-Softrak.com](http://www.Adagio-by-Softrak.com)

### Financial Suite

**Adagio Ledger** provides a complete General Ledger for your business. Batch transaction management ensures only approved and balanced entries are posted to your ledger. Includes the Financial Reporter.

**Adagio Financial Reporter** is included with Adagio Ledger and provides powerful, easy to use financial reporting, with unlimited design and summarization flexibility, independent of the chart of accounts structure.

**Adagio Receivables** integrates with Adagio Invoices, OrderEntry, JobCost, and Time&Billing to provide complete receivables management for your business, whether you bill time or sell products and services.

**Adagio Payables** provides complete accounts payable management for your business. Track amounts owed to vendors, improve cash flow by maximizing early payment discounts and speed check production.

**Adagio BankRec** is a centralized module that tracks your balances and lets you manage your cash position. Pick up transactions from Payables and send cash receipts to Receivables. Account for NSF checks in one step. Reconcile your accounts to your bank statements and Ledger in minutes instead of hours using auto-matching with your electronic bank statement.

### Operational Suite

**Adagio Inventory** is a complete multi-location stock management and control system which tracks purchases, receipts, shipments, returns and adjustments with ease.

**Adagio OrderEntry** automates your sales order entry and invoicing, allowing you to manage and track backorders, future orders and standing orders, invoices and credit notes.

**Adagio PurchaseOrders** completes your Adagio solution for distribution, job costing, project management or not-for-profit budgeting control.

**Adagio SalesAnalysis** captures critical sales data at the detail level to allow refined analysis with online inquiry, statistics, charting, and reporting.

### Request a Catalog

of all Adagio and 3rd-party products from the Softrak Customer Service team.

[www.softrak.com](http://www.softrak.com)

**Adagio SalesCQ** is a great tool for anyone who deals with customers or prospects — Customer Service, Tech Support, Credit, or Sales. SalesCQ handles contact and quotation management, automatically converting quotes into orders.

### Verticals

**Adagio JobCost** is the ideal cost tracking solution for construction companies, contractors, and service industries.

**Adagio Time&Billing** provides comprehensive management of time and disbursement accounting, with WIP management and transaction billing.

**Adagio TimeKeeper** included with Adagio Time&Billing, provides on-desk time keeping. Automatically record your day's activities and disbursements for direct creation of an Adagio Time&Billing batch.

### Reporting

**Adagio GridView** is the perfect way for staff outside the accounting department to display information from Adagio without giving them access to the full accounting programs. Each View in Adagio displays data from a single Adagio file. The power of GridView is the ability to choose or re-arrange columns, filter rows, and automatically sort rows and link Views.

**Adagio ChartView** enables Pie, Bar and Line charting in Adagio GridView. Create an Executive Information Dashboard, displaying Key Performance Indicators and graphical representations of ratios and trends.

**Adagio FX** The Financial Reporter in Adagio FX and Adagio Ledger is the easiest way to create presentation quality financial statements.

**Adagio ePrint**, completely automates the generation of PDF report names and filing paths, protecting the accounting system audit trail and minimizing the production of paper. Even accounting audit copies of invoices and credit notes can be automatically generated, saving hours of filing and acres of document storage.

### Utilities

**Adagio DataCare** automatically checks all your Adagio data, unattended! If you run multiple Adagio modules, or work with multiple company data sets, DataCare will provide peace of mind by checking the integrity of your accounting data.

**Adagio Console** is designed to ease the administration of complex Adagio sites managing a large user community, complex day end processes or remote office locations.

**Adagio MultiCurrency** enables the multi-currency features in other Adagio modules and provides a centralized place to maintain all your foreign currency exchange rates and formatting rules.



## Industry Solutions

### Wholesale Distribution

Wholesale Distribution is a sector in which Adagio excels. You need complete control over your inventory, on both the purchasing side and the sales side. For sales, you need an Order Entry program that can handle multiple price lists, backorder tracking, and the ability to generate custom forms such as pick slips, order confirmations, and invoices. You also want detailed sales history at your fingertips, both by item and by customer. You need the ability to flag customers, write electronic notes, and pop up alerts so that your order takers are fully informed and warned when interacting with customers.

### Professional / Business Services

Many architects, consultants, engineers, accounting firms and professional services organizations need comprehensive management of time and disbursement accounting, with WIP management and transaction billing. If you have different staff members performing a suite of tasks, using different charge out rates, work codes, activity codes, and file numbers, all the while incurring expenses on behalf of clients, the tracking and billing of the professional services can be daunting.

### Construction

For construction firms and suppliers to the construction industry, being able to monitor activity by job is crucial. You want reports that show revenue, costs and profit by job, and you want to compare actual to estimated expenses, not only at the job level, but at the sub-job level. For larger jobs, you need to meet the accounting standard requirement to recognize revenue and expenses based on a percentage completion method, or only when the job is completed.

### Hotel & Hospitality

Adagio and the Smart Hotel Software package is a full-featured Hotel Property Management solution for single or multiple lodging properties. Manage reservations, deposits, check ins, check outs, guest folios, payments, sales & audit reports, housekeeping, maintenance and yield management. Hoteliers will find Smart Hotel Software a flexible, affordable and reliable solution for front desk, room and guest management.

### Not For Profit

Softrak offers special discounts and software bundles for Not-For-Profit organizations such as Community Living Associations (and related organizations), societies, associations, charities, and churches. Track and report on funding sources and all associated revenue and expenses.

### First Nations

Over 200 First Nations organizations currently use Adagio. First Nations organizations run many different programs in health, education, heritage, social services, housing and more. With Adagio Ledger's superb Financial Reporter, the financial officer can produce exactly the reports needed to manage these programs effectively. In addition, Adagio GridView can put a read-only reporting tool on any desk where someone needs access to the accounting data in real time.

## Adagio Developer Community

Softrak Systems works closely with Third Party software developers to integrate their products and services with Adagio. The products provided by our Adagio Developer Partners enhance the functionality of Adagio. They may provide application functionality that is industry or vertical market-specific, to create a holistic industry solution.



### 3rd-Party Products Include

- Payroll (US and Canada)
- Point-of-sale software
- e-Commerce
- Electronic payments and bill presentment
- Fixed assets
- Warehouse management
- Document management
- Web backup and disaster recovery
- Hosted services for Adagio and other applications





## Regional Service & Support

Softrak has an international channel of dealers and service providers that can provide local assistance with consulting, implementation, training, data conversion and systems integration.

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**Adagio named "best client-side, on-premise, small business accounting software" in *CPA Practice Advisors' 2014 Readers' Choice Awards!***



*"We were excited at the benefits readily apparent in moving to Adagio. I had no trouble demonstrating real, tangible benefits of this move to my management team."*

**Sandra Zado, Community Living Society in Greater Vancouver**

*"Adagio allows us a lot of flexibility and it's easy to use."*

**Karen Ruth, IDP (Insurance)**

**Softrak**  
Packages of Intelligence

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